

City of Amesbury
Revenue Report
 Period Ending 1/31/21

Year to Year Comparison

Revenue Source	1/31/2019	1/31/2020	1/31/2021	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	\$ 28,342,045	\$ 30,578,478	\$ 32,599,511	↑ \$ 2,021,033	
Motor Vehcile Excise	\$ 410,639	\$ 342,270	\$ 363,961	↑ \$ 21,691	
Cannabis Excise			\$ 438,660	↑ \$ 438,660	
Other Excise (Hotel, Meals, Boat)	\$ 389,284	\$ 398,802	\$ 249,035	↓ \$ (149,767)	
Penalties & Interest	\$ 69,507	\$ 119,573	\$ 108,919	↓ \$ (10,654)	
PILOT	\$ 9,052	\$ 12,478		↓ \$ (12,478)	
Charges for Services -Community Host Agreement	\$ 25,000	\$ 50,000	\$ 6,700	↓ \$ (43,300)	
Sewer Enterprise Fund	\$ 2,203,809	\$ 1,777,156	\$ 1,565,268	↓ \$ (211,888)	
Water Enterprise Fund	\$ 3,254,746	\$ 2,564,334	\$ 2,240,523	↓ \$ (323,811)	
Cable Public Access Fund		\$ 134,278	\$ 131,732	↓ \$ (2,546)	
Ambulance	\$ 469,873	\$ 497,863	\$ 384,380	↓ \$ (113,483)	
Youth Revolving	\$ 186,635	\$ 194,873	\$ 47,383	↓ \$ (147,490)	
Fees	\$ 209,057	\$ 83,492	\$ 90,483	↑ \$ 6,991	
Departmental Revenue	\$ 39,280	\$ 9,250	\$ 11,394	↑ \$ 2,144	
Rentals			\$ 18,966	↑ \$ 18,966	
License & Permits	\$ 325,691	\$ 384,624	\$ 375,820	↓ \$ (8,804)	
Fines & Forefits	\$ 29,036	\$ 40,157	\$ 19,231	↓ \$ (20,926)	
Investment Income	\$ 26,497	\$ 27,752	\$ 37,176	↑ \$ 9,424	
**Comm of MA Cherry Sheet	\$ 6,883,422	\$ 6,853,816	\$ 6,930,657	↑ \$ 76,841	
***Cherry Sheet Charges & Assessments	\$ (1,639,923)	\$ (1,294,850)	\$ (1,378,877)	↓ \$ (84,027)	
*Misc Revenue	\$ 117,476	\$ 115,953	\$ 72,800	↓ \$ (43,153)	
Medicaid Reimbursement	\$ 88,207	\$ 46,830	\$ 61,571	↑ \$ 14,741	
Tax Liens Redeemed	\$ 110,615	\$ 218,291	\$ 186,238	↓ \$ (32,053)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,797,219	\$ 1,517,567	\$ 1,853,852	↑ \$ 336,285	
Total	\$ 43,347,167	\$ 44,672,987	\$ 46,415,381	\$ 1,742,394	

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Collections as a Percent of Budget

58% of Fiscal Year Complete

Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 47,829,288	\$ 32,599,511	\$ (15,229,777)	68.2%
Motor Vehicle Excise	\$ 2,200,705	\$ 363,961	\$ (1,836,745)	16.5%
Other Excise (Hotel, Meals, Boat)	\$ 297,384	\$ 249,035	\$ (48,349)	83.7%
Cannabis Excise	\$ 70,000	\$ 438,660	\$ 368,660	626.7%
Penalties & Interest	\$ 172,000	\$ 108,919	\$ (63,081)	63.3%
PILOT	\$ 13,000	\$ -	\$ (13,000)	0.0%
Charges for Services -Community Host Agreement	\$ 50,000	\$ 6,700	\$ (43,300)	13.4%
Fees	\$ 125,000	\$ 90,483	\$ (34,517)	72.4%
Departmental Revenue	\$ 20,000	\$ 11,394	\$ (8,606)	57.0%
License & Permits	\$ 700,000	\$ 375,820	\$ (324,180)	53.7%
Fines & Forfeits	\$ 55,000	\$ 19,231	\$ (35,769)	35.0%
Investments	\$ 51,000	\$ 37,176	\$ (13,824)	72.9%
Medicaid Reimbursement	\$ 87,000	\$ 61,571	\$ (25,429)	70.8%
Rentals	\$ 72,945	\$ 18,966	\$ (53,979)	26.0%
*Misc Revenue	\$ -	\$ 72,800	\$ 72,800	
Tax Liens Redeemed	\$ -	\$ 186,238	\$ 186,238	
Comm of MA Cherry Sheet	\$ 12,391,865	\$ 6,930,657	\$ (5,461,208)	55.9%
***Cherry Sheet Charges & Assessments	\$ (2,914,112)	\$ (1,378,877)	\$ 1,535,235	47.3%
Sewer Enterprise Fund	\$ 2,700,000	\$ 1,565,268	\$ (1,134,732)	58.0%
Water Enterprise Fund	\$ 4,010,000	\$ 2,240,523	\$ (1,769,477)	55.9%
Cable Public Access Fund	\$ 300,000	\$ 131,732	\$ (168,268)	43.9%
Youth Revolving	\$ 406,047	\$ 47,383	\$ (358,664)	11.7%
Ambulance	\$ 850,000	\$ 384,380	\$ (465,620)	45.2%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 2,082,343	\$ 1,853,852	\$ (228,491)	89.0%
Total	\$ 71,569,465	\$ 46,415,381	\$ (25,154,084)	64.9%
<i>Estimated General Fund Revenue</i>	<i>\$ 66,147,530</i>	<i>\$ 42,986,312</i>	<i>\$ (23,161,218)</i>	<i>65.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 3,914,034</i>	<i>\$ 1,416,055</i>	<i>\$ (2,497,980)</i>	<i>36.2%</i>