

City of Amesbury
 Revenue Report
 Period Ending 2/28/21

Year to Year Comparison

Revenue Source	2/28/2019	2/29/2020	2/28/2021	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	\$ 30,365,898	\$ 32,419,891	\$ 35,405,519	↑ \$ 2,985,628	
Motor Vehcile Excise	\$ 893,998	\$ 798,473	\$ 740,933	↓ \$ (57,540)	
Cannabis Excise			\$ 438,660	↑ \$ 438,660	
Other Excise (Hotel, Meals, Boat)	\$ 389,974	\$ 399,040	\$ 249,040	↓ \$ (150,000)	
Penalties & Interest	\$ 78,864	\$ 128,069	\$ 124,163	↓ \$ (3,906)	
PILOT	\$ 9,052	\$ 12,478	\$ 12,586	↑ \$ 108	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 50,000	\$ 6,700	↓ \$ (43,300)	
Sewer Enterprise Fund	\$ 2,386,737	\$ 1,923,721	\$ 2,027,605	↑ \$ 103,884	
Water Enterprise Fund	\$ 3,485,877	\$ 2,768,111	\$ 2,928,522	↑ \$ 160,411	
Cable Public Access Fund		\$ 154,940	\$ 195,107	↑ \$ 40,167	
Ambulance	\$ 522,761	\$ 557,697	\$ 398,087	↓ \$ (159,610)	
Youth Revolving	\$ 234,425	\$ 260,809	\$ 51,890	↓ \$ (208,919)	
Fees	\$ 219,319	\$ 91,586	\$ 103,663	↑ \$ 12,077	
Departmental Revenue	\$ 40,521	\$ 9,900	\$ 11,467	↑ \$ 1,567	
Rentals			\$ 18,966	↑ \$ 18,966	
License & Permits	\$ 364,044	\$ 409,412	\$ 469,238	↑ \$ 59,826	
Fines & Forefits	\$ 35,203	\$ 45,123	\$ 23,053	↓ \$ (22,070)	
Investment Income	\$ 31,872	\$ 31,269	\$ 37,176	↑ \$ 5,907	
**Comm of MA Cherry Sheet	\$ 7,830,530	\$ 7,820,218	\$ 7,903,395	↑ \$ 83,177	
***Cherry Sheet Charges & Assessments	\$ (1,881,167)	\$ (1,522,557)	\$ (1,634,759)	↓ \$ (112,202)	
*Misc Revenue	\$ 142,034	\$ 148,146	\$ 68,315	↓ \$ (79,831)	
Medicaid Reimbursement	\$ 88,207	\$ 48,830	\$ 61,571	↑ \$ 12,741	
Tax Liens Redeemed	\$ 124,373	\$ 232,133	\$ 207,275	↓ \$ (24,858)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,797,219	\$ 1,517,567	\$ 1,853,852	↑ \$ 336,285	
Total	\$ 47,209,741	\$ 48,304,856	\$ 51,702,024	\$ 3,397,168	

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Collections as a Percent of Budget

66% of Fiscal Year Complete

Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 47,829,288	\$ 35,405,519	\$ (12,423,769)	74.0%
Motor Vehicle Excise	\$ 2,200,705	\$ 740,933	\$ (1,459,772)	33.7%
Other Excise (Hotel, Meals, Boat)	\$ 297,384	\$ 249,040	\$ (48,344)	83.7%
Cannabis Excise	\$ 70,000	\$ 438,660	\$ 368,660	626.7%
Penalties & Interest	\$ 172,000	\$ 124,163	\$ (47,837)	72.2%
PILOT	\$ 13,000	\$ 12,586	\$ (414)	96.8%
Charges for Services -Community Host Agreement	\$ 50,000	\$ 6,700	\$ (43,300)	13.4%
Fees	\$ 125,000	\$ 103,663	\$ (21,337)	82.9%
Departmental Revenue	\$ 20,000	\$ 11,467	\$ (8,533)	57.3%
License & Permits	\$ 700,000	\$ 469,238	\$ (230,762)	67.0%
Fines & Forefits	\$ 55,000	\$ 23,053	\$ (31,947)	41.9%
Investments	\$ 51,000	\$ 37,176	\$ (13,824)	72.9%
Medicaid Reimbursement	\$ 87,000	\$ 61,571	\$ (25,429)	70.8%
Rentals	\$ 72,945	\$ 18,966	\$ (53,979)	26.0%
*Misc Revenue	\$ -	\$ 68,315	\$ 68,315	
Tax Liens Redeemed	\$ -	\$ 207,275	\$ 207,275	
Comm of MA Cherry Sheet	\$ 12,391,865	\$ 7,903,395	\$ (4,488,470)	63.8%
***Cherry Sheet Charges & Assessments	\$ (2,914,112)	\$ (1,634,759)	\$ 1,279,353	56.1%
Sewer Enterprise Fund	\$ 2,700,000	\$ 2,027,605	\$ (672,395)	75.1%
Water Enterprise Fund	\$ 4,010,000	\$ 2,928,522	\$ (1,081,478)	73.0%
Cable Public Access Fund	\$ 300,000	\$ 195,107	\$ (104,893)	65.0%
Youth Revolving	\$ 406,047	\$ 51,890	\$ (354,157)	12.8%
Ambulance	\$ 850,000	\$ 398,087	\$ (451,913)	46.8%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 2,082,343	\$ 1,853,852	\$ (228,491)	89.0%
Total	\$ 71,569,465	\$ 51,702,024	\$ (19,867,441)	72.2%
<i>Estimated General Fund Revenue</i>	<i>\$ 66,147,530</i>	<i>\$ 47,296,912</i>	<i>\$ (18,850,618)</i>	<i>71.5%</i>
<i>Estimated Local Receipts</i>	<i>\$ 3,914,034</i>	<i>\$ 1,926,871</i>	<i>\$ (1,987,163)</i>	<i>49.2%</i>