

City of Amesbury
 Revenue Report
 Period Ending 3/31/21

Year to Year Comparison

Revenue Source	3/31/2019	3/31/2020	3/31/2021	FY 20 to 21 Change	FY 19-21 Trendline
Real Estate & Pers Property	\$ 30,674,335	\$ 32,942,858	\$ 35,933,767	↑ \$ 2,990,909	
Motor Vehcile Excise	\$ 1,872,225	\$ 1,856,236	\$ 1,809,170	↓ \$ (47,066)	
Cannabis Excise	\$ -		\$ 520,147	↑ \$ 520,147	
Other Excise (Hotel, Meals, Boat)	\$ 520,002	\$ 519,279	\$ 319,411	↓ \$ (199,868)	
Penalties & Interest	\$ 87,127	\$ 144,061	\$ 137,629	↓ \$ (6,432)	
PILOT	\$ 9,052	\$ 12,478	\$ 12,586	↑ \$ 108	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 50,000		↓ \$ (50,000)	
Sewer Enterprise Fund	\$ 2,414,536	\$ 1,953,667	\$ 2,220,500	↑ \$ 266,833	
Water Enterprise Fund	\$ 3,546,713	\$ 2,817,601	\$ 3,173,665	↑ \$ 356,064	
Cable Public Access Fund		\$ 199,871	\$ 195,107	↓ \$ (4,764)	
Ambulance	\$ 590,969	\$ 625,570	\$ 375,144	↓ \$ (250,426)	
Youth Revolving	\$ 301,137	\$ 302,231	\$ 114,425	↓ \$ (187,806)	
Fees	\$ 238,016	\$ 107,291	\$ 124,087	↑ \$ 16,796	
Departmental Revenue	\$ 44,435	\$ 12,276	\$ 15,561	↑ \$ 3,285	
Rentals		\$ 54,709	\$ 18,966	↓ \$ (35,743)	
License & Permits	\$ 401,819	\$ 446,034	\$ 527,778	↑ \$ 81,744	
Fines & Forefits	\$ 41,664	\$ 49,854	\$ 27,714	↓ \$ (22,140)	
Investment Income	\$ 37,819	\$ 37,596	\$ 40,813	↑ \$ 3,217	
**Comm of MA Cherry Sheet	\$ 8,778,501	\$ 8,786,620	\$ 8,876,730	↑ \$ 90,110	
***Cherry Sheet Charges & Assessments	\$ (1,881,167)	\$ (1,750,264)	\$ (1,890,641)	↓ \$ (140,377)	
*Misc Revenue	\$ 109,219	\$ 23,164	\$ 72,262	↑ \$ 49,098	
Medicaid Reimbursement	\$ 116,659	\$ 150,176	\$ 61,571	↓ \$ (88,605)	
Tax Liens Redeemed	\$ 131,189	\$ 310,796	\$ 235,539	↓ \$ (75,257)	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 1,797,219	\$ 1,517,567	\$ 1,853,852	↑ \$ 336,285	
Total	\$ 49,881,469	\$ 51,169,671	\$ 54,775,783	\$ 3,606,112	

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Collections as a Percent of Budget

75% of Fiscal Year Complete

Revenue Source	FY 21 Estimated	FY 21 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 47,829,288	\$ 35,933,767	\$ (11,895,521)	● 75.1%
Motor Vehcile Excise	\$ 2,200,705	\$ 1,809,170	\$ (391,535)	● 82.2%
Other Excise (Hotel, Meals, Boat)	\$ 297,384	\$ 319,411	\$ 22,027	● 107.4%
Cannabis Excise	\$ 70,000	\$ 520,147	\$ 450,147	● 743.1%
Penalties & Interest	\$ 172,000	\$ 137,629	\$ (34,371)	● 80.0%
PILOT	\$ 13,000	\$ 12,586	\$ (414)	● 96.8%
Charges for Services -Community Host Agreement	\$ 50,000	\$ -	\$ (50,000)	● 0.0%
Fees	\$ 125,000	\$ 124,087	\$ (913)	● 99.3%
Departmental Revenue	\$ 20,000	\$ 15,561	\$ (4,439)	● 77.8%
License & Permits	\$ 700,000	\$ 527,778	\$ (172,222)	● 75.4%
Fines & Forefits	\$ 55,000	\$ 27,714	\$ (27,286)	● 50.4%
Investments	\$ 51,000	\$ 40,813	\$ (10,187)	● 80.0%
Medicaid Reimbursement	\$ 87,000	\$ 61,571	\$ (25,429)	● 70.8%
Rentals	\$ 72,945	\$ 18,966	\$ (53,979)	● 26.0%
*Misc Revenue	\$ -	\$ 72,262	\$ 72,262	
Tax Liens Redeemed	\$ -	\$ 235,539	\$ 235,539	
Comm of MA Cherry Sheet	\$ 12,391,865	\$ 8,876,730	\$ (3,515,135)	● 71.6%
***Cherry Sheet Charges & Assessments	\$ (2,914,112)	\$ (1,890,641)	\$ 1,023,471	● 64.9%
Sewer Enterprise Fund	\$ 2,700,000	\$ 2,220,500	\$ (479,500)	● 82.2%
Water Enterprise Fund	\$ 4,010,000	\$ 3,173,665	\$ (836,335)	● 79.1%
Cable Public Access Fund	\$ 300,000	\$ 195,107	\$ (104,893)	● 65.0%
Youth Revolving	\$ 406,047	\$ 114,425	\$ (291,622)	● 28.2%
Ambulance	\$ 850,000	\$ 375,144	\$ (474,856)	● 44.1%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 2,082,343	\$ 1,853,852	\$ (228,491)	● 89.0%
Total	\$ 71,569,465	\$ 54,775,783	\$ (16,793,682)	76.5%
<i>Estimated General Fund Revenue</i>	<i>\$ 66,147,530</i>	<i>\$ 50,067,436</i>	<i>\$ (16,080,094)</i>	<i>75.7%</i>
<i>Estimated Local Receipts</i>	<i>\$ 3,914,034</i>	<i>\$ 3,167,548</i>	<i>\$ (746,486)</i>	<i>80.9%</i>