

**City of Amesbury**  
 Revenue Report  
 Period Ending 4/30/22

**Year to Year Comparison**

Revenue Source	4/30/2020	4/30/2021	4/30/2022	FY 21 to 22 Change	FY 20-22 Trendline
Real Estate & Pers Property	\$ 40,857,680	\$ 45,965,611	\$ 47,827,517	↑ \$ 1,861,906	
Motor Vehcile Excise	\$ 1,940,241	\$ 1,894,034	\$ 1,980,245	↑ \$ 86,211	
Cannabis Excise	\$ -	\$ 520,147	\$ 339,345	↓ \$ (180,802)	
Other Excise (Hotel, Meals, Boat)	\$ 519,249	\$ 319,731	\$ 552,446	↑ \$ 232,715	
Penalties & Interest	\$ 147,770	\$ 149,079	\$ 168,678	↑ \$ 19,599	
PILOT	\$ 12,478	\$ 12,586	\$ 12,774	↑ \$ 188	
Charges for Services -Community Host Agreement	\$ 50,000	\$ 6,700	\$ -	↓ \$ (6,700)	
Sewer Enterprise Fund	\$ 2,383,819	\$ 2,257,970	\$ 2,673,307	↑ \$ 415,337	
Water Enterprise Fund	\$ 3,402,236	\$ 3,242,566	\$ 3,674,010	↑ \$ 431,444	
Cable Public Access Fund	\$ 199,871	\$ 195,107	\$ 235,696	↑ \$ 40,589	
Ambulance	\$ 695,137	\$ 469,444	\$ 782,210	↑ \$ 312,766	
Youth Revolving	\$ 305,212	\$ 129,025	\$ 306,911	↑ \$ 177,886	
Fees	\$ 113,251	\$ 132,038	\$ 122,488	↓ \$ (9,550)	
Departmental Revenue	\$ 54,709	\$ 19,492	\$ 11,021	↓ \$ (8,471)	
Rentals	\$ -	\$ 18,966	\$ 75,155	↑ \$ 56,189	
License & Permits	\$ 474,519	\$ 554,545	\$ 592,162	↑ \$ 37,617	
Fines & Forefits	\$ 52,811	\$ 31,012	\$ 51,111	↑ \$ 20,099	
Investment Income	\$ 39,758	\$ 48,428	\$ 35,509	↓ \$ (12,919)	
**Comm of MA Cherry Sheet	\$ 9,816,250	\$ 9,895,639	\$ 10,053,214	↑ \$ 157,575	
***Cherry Sheet Charges & Assessments	\$ (1,977,971)	\$ (2,147,085)	\$ (2,546,723)	↓ \$ (399,638)	
*Misc Revenue	\$ 137,355	\$ 79,073	\$ 303,611	↑ \$ 224,538	
Medicaid Reimbursement	\$ 57,624	\$ 64,553	\$ -	↓ \$ (64,553)	
Tax Liens Redeemed	\$ 311,346	\$ 245,168	\$ 357,545	↑ \$ 112,377	
Other GF Rev - Trnsf From Sp Rev, Trust & Free Cash	\$ 1,517,567	\$ 1,853,852	\$ 1,811,576	↓ \$ (42,276)	
<b>Total</b>	<b>\$ 61,110,912</b>	<b>\$ 65,957,681</b>	<b>\$ 69,419,808</b>	<b>\$ 3,462,127</b>	

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**Collections as a Percent of Budget**

*83% of Fiscal Year Complete*

Revenue Source	FY 22 Estimated	FY 22 Actual	Variance	% Collected
Real Estate & Pers Property	\$ 49,708,013	\$ 47,827,517	\$ (1,880,496)	● 96.2%
Motor Vehcile Excise	\$ 2,453,723	\$ 1,980,245	\$ (473,478)	● 80.7%
Other Excise (Hotel, Meals, Boat)	\$ 624,000	\$ 552,446	\$ (71,554)	● 88.5%
Cannabis Excise	\$ 655,000	\$ 339,345	\$ (315,655)	● 51.8%
Penalties & Interest	\$ 190,000	\$ 168,678	\$ (21,322)	● 88.8%
PILOT	\$ 12,500	\$ 12,774	\$ 274	● 102.2%
Charges for Services -Community Host Agreement	\$ -	\$ -	\$ -	#DIV/0!
Fees	\$ 150,000	\$ 122,488	\$ (27,512)	● 81.7%
Departmental Revenue	\$ 20,000	\$ 11,021	\$ (8,979)	● 55.1%
License & Permits	\$ 655,000	\$ 592,162	\$ (62,838)	● 90.4%
Fines & Forefits	\$ 45,000	\$ 51,111	\$ 6,111	● 113.6%
Investments	\$ 59,000	\$ 35,509	\$ (23,491)	● 60.2%
Medicaid Reimbursement	\$ 65,000	\$ -	\$ (65,000)	● 0.0%
Rentals	\$ 0	\$ 75,155	\$ 75,155	● 15337755.1%
*Misc Revenue	\$ 230,772	\$ 303,611	\$ 72,839	● 131.6%
Tax Liens Redeemed	\$ 0	\$ 357,545	\$ 357,545	● 72968367.3%
Comm of MA Cherry Sheet	\$ 12,442,813	\$ 10,053,214	\$ (2,389,599)	● 80.8%
***Cherry Sheet Charges & Assessments	\$ (3,244,865)	\$ (2,546,723)	\$ 698,142	● 78.5%
Sewer Enterprise Fund	\$ 2,895,000	\$ 2,673,307	\$ (221,693)	● 92.3%
Water Enterprise Fund	\$ 4,111,000	\$ 3,674,010	\$ (436,990)	● 89.4%
Cable Public Access Fund	\$ 300,000	\$ 235,696	\$ (64,304)	● 78.6%
Youth Revolving	\$ 230,000	\$ 306,911	\$ 76,911	● 133.4%
Ambulance	\$ 600,000	\$ 782,210	\$ 182,210	● 130.4%
Other GF Rev - Trnsf From Sp Rev, Trust & Free Cash	\$ 1,795,876	\$ 1,811,576	\$ 15,700	● 100.9%
<b>Total</b>	<b>\$ 73,997,833</b>	<b>\$ 69,419,808</b>	<b>\$ (4,578,025)</b>	<b>93.8%</b>
<i>Estimated General Fund Revenue</i>	<i>\$ 69,106,698</i>	<i>\$ 64,294,397</i>	<i>\$ (4,812,301)</i>	<i>93.0%</i>
<i>Estimated Local Receipts</i>	<i>\$ 5,159,995</i>	<i>\$ 4,244,545</i>	<i>\$ (915,450)</i>	<i>82.3%</i>